XTS
PRODUCT GUIDE

Strategic Marketing
Dosson di Casier (TV)
4 April, 2018

Rev. 01

CAME

CAME.COM

INDEX

1. RANGE OVERVIEW
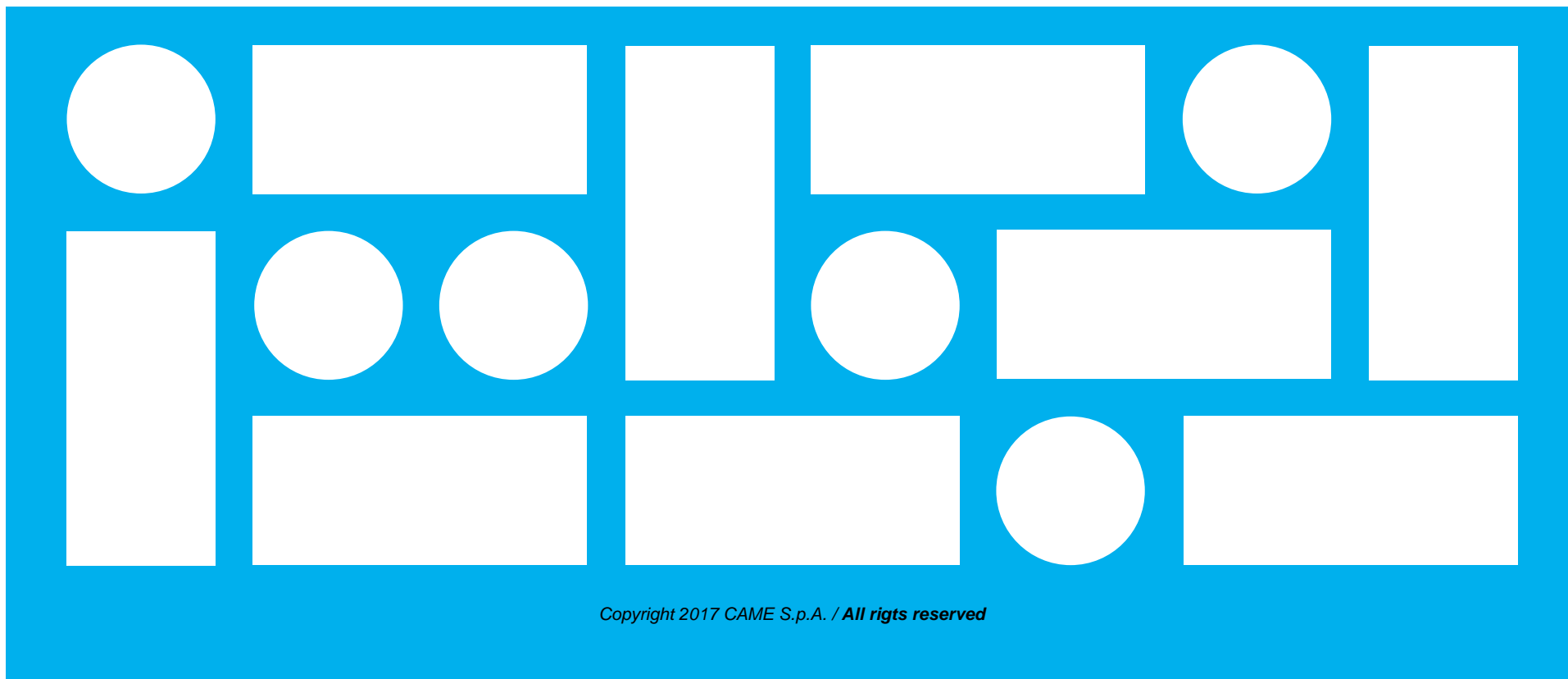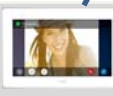
RANGE OVERVIEW
CAME-BPT monitors' range: new XTS premium receiver

Unit	Type	Protoco	Handset	Hands free					
Receivers	Audio	IP							
		X1	AGATA	PERLA	IP entry level segment		Similar price segment of Futura IP		
	Video	IP		XTS 5IP	FUTURA IP	XTS 7IP			Over the Opale W price segment
		X1	AGATA	PERLA	OPALE 3,5''	FUTURA X1/X2	OPALE W	XTS 7 WiFi	

RANGE OVERVIEW
Developed items
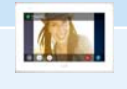
Monitors*		
Kits	LVC/01	MTMV IP
Accessories	FOR ALL TECNOLOGIES — TABLE MOUNT 7''/ 5''	EMBEDDING BOX 7''/ 5'' (wall and plasterboard)

X2	IP360
7" WiFi	7" WiFi / 5"

*Note: **BF version** for 7" IP and 7" X2 in **WHITE** colour ONLY.

COMMERCIAL DESCRIPTION
How to read it

	Display	System	Colour	WiFi on board	Magnetic loop
XTS	"7" = 7in "5" = 5in	" " = X2 "IP" = IP360	"WH" = WHITE "BK" = BLACK	" " = NO "WIFI" = YES ("WF" = YES for BF version ONLY)	" " = NO "BF" = YES
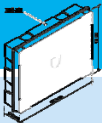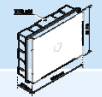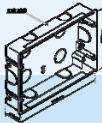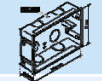
		ProductCode	Model	Colour	Power supply	WiFi	Display	Wall Mount	Flush Mount	Note
Monitor	X2	840CH-0030	XTS 7 WH WIFI		Local 14-18 Vdc	✓	7'' Full Touch Screen 1024 x 600 px	✓	✓	
		840CH-0040	XTS 7 BK WIFI		Local 14-18 Vdc	✓	7'' Full Touch Screen 1024 x 600 px	✓	✓	
	IP360	840CH-0050	XTS 7 WH WFBF		Local 14-18 Vdc	✓	7'' Full Touch Screen 1024 x 600 px	✓	✓	Magnetic loop
		840CH-0060	XTS 7IP WH WIFI		PoE or local 14-18 Vdc	✓	7'' Full Touch Screen 1024 x 600 px	✓	✓	
		840CH-0070	XTS 7IP BK WIFI		PoE or local 14-18 Vdc	✓	7'' Full Touch Screen 1024 x 600 px	✓	✓	
		840CH-0080	XTS 7IP WH WFBF		PoE or local 14-18 Vdc	✗	7'' Full Touch Screen 1024 x 600 px	✓	✓	Magnetic loop
		840CH-0090	XTS 5IP WH		PoE or local 14-18 Vdc	✗	5'' Full Touch Screen 800 x 480 px	✓	✓	
		840CH-0100	XTS 5IP BK		PoE or local 14-18 Vdc		5'' Full Touch Screen			

CAME

kits

ProductCode	Model	System	Monitor	Entry Panel	Power supply	WiFi	Note
8K40CF-008	XTS 7LVKIT		n.1 XTS 7 WH WIFI	LVC/01	VAS/100.30	✓	Up to 4 mobile devices support
8K40CF-009	XTS 7LVKIT-BF	IP360 VIDEO ENTRY SYSTEMS 360-DEGREE IP	n.1 XTS 7 WH WFBF	VC/01	VAS/100.30	✓	Up to 4 mobile devices support Magnetic loop
8K40CF-010	XTS 7IPMTMVKIT		n.1 XTS 7IP WH WIFI	MTM VIP	4 PORTS POE switch (XNS04P)		Up to 19 mobile devices support

Accessories

ProductCode	Model	Visual	Compatibility	Installation	Note
840XC-0080	XTS 7SI		7.0"	Flush, Masonry	
840XC-0090	XTS 5SI		5.0"	Flush, Masonry	
840XC-0100	XTS 7SIC		7.0"	Flush, Plasterboard	
840XC-0110	XTS 5SIC		5.0"	Flush, Plasterboard	
840XC-0120	XTS 7KT		7.0"	Table	CAT5 3m-long patch cable included
840XC-0130	XTS 5KT		5.0"	Table	CAT5 3m-long patch cable included

2. FUNCTIONAL SCHEMES (INSTALLATION EXAMPLES)
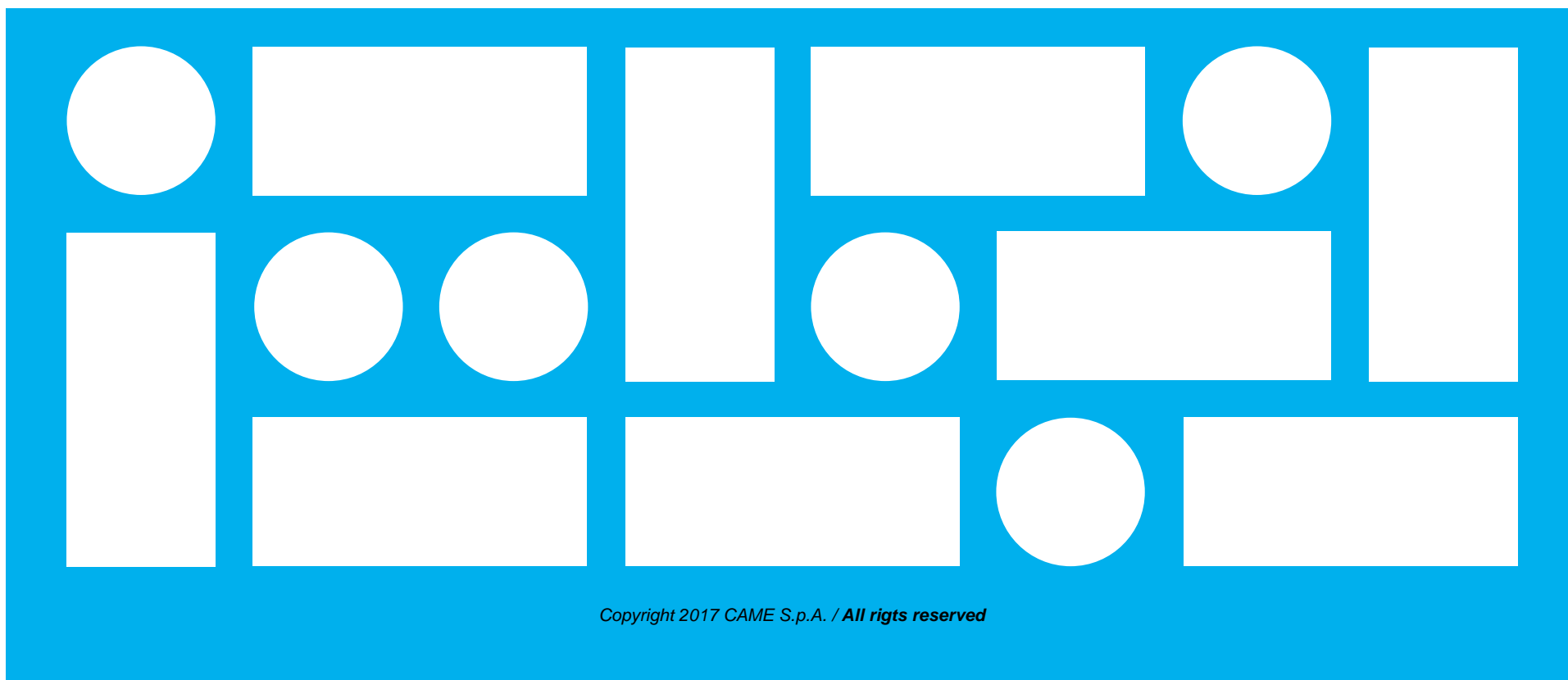
Functional Schemes
Installation Example, X2+Wi-Fi

Single-family kit, single monitor connected to CameConnect.

Up to 4 Apps

By remote:
- Calling
- Open door
- Monitoring
- Activations
- Call house monitor

VAS/100.30

Functional Schemes

Installation Example, X2+Wi-Fi on retrofit

UP TO 4 APPS

from existing old X2 monitor...

... to a new "CAMEConnected" monitor!

VAS/100.30

By remote:
- Calling
- Open door
- Monitoring
- Activations
- Call house monitor

Functional Schemes
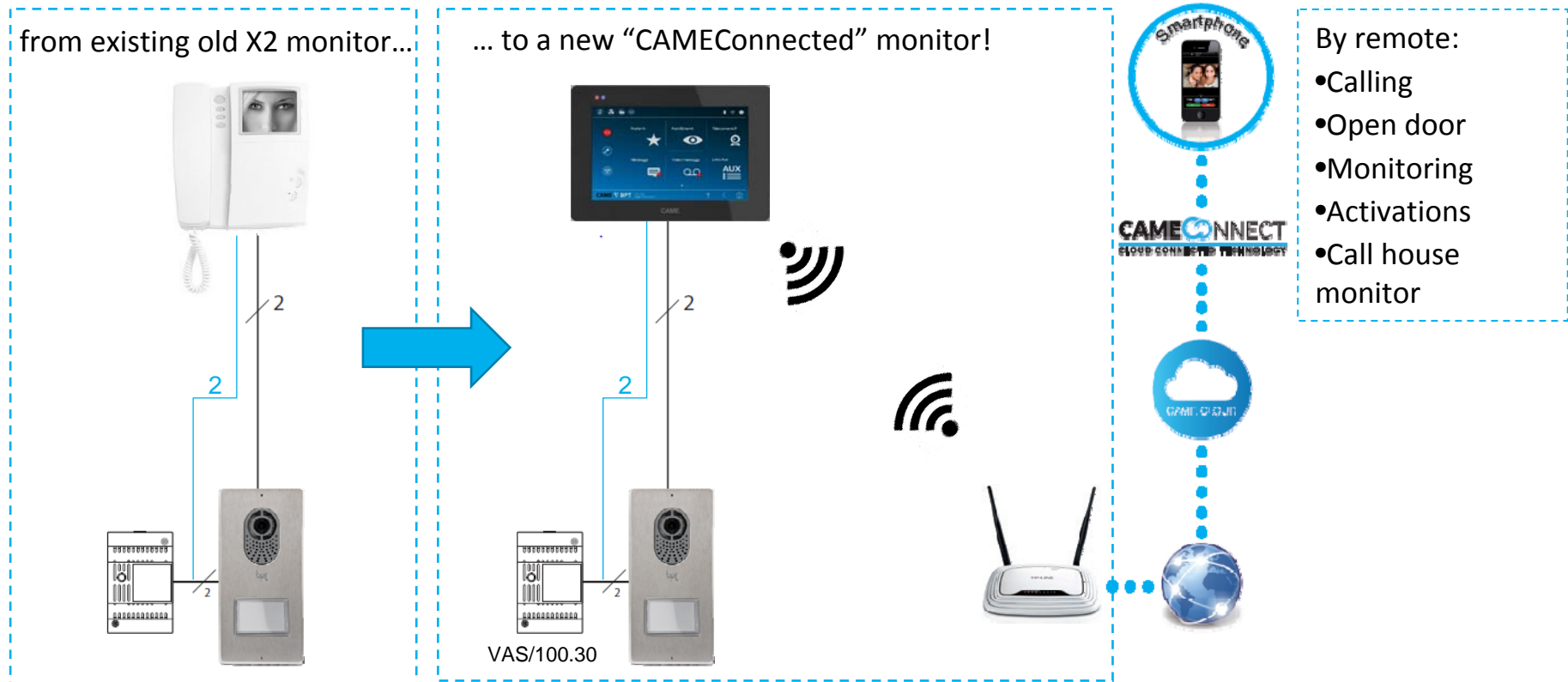
Installation Example, X2+Wi-Fi

two-family kit, single monitor per apartment connected to CameConnect

Up to 4 Apps *per apartment*

VAS/100.30
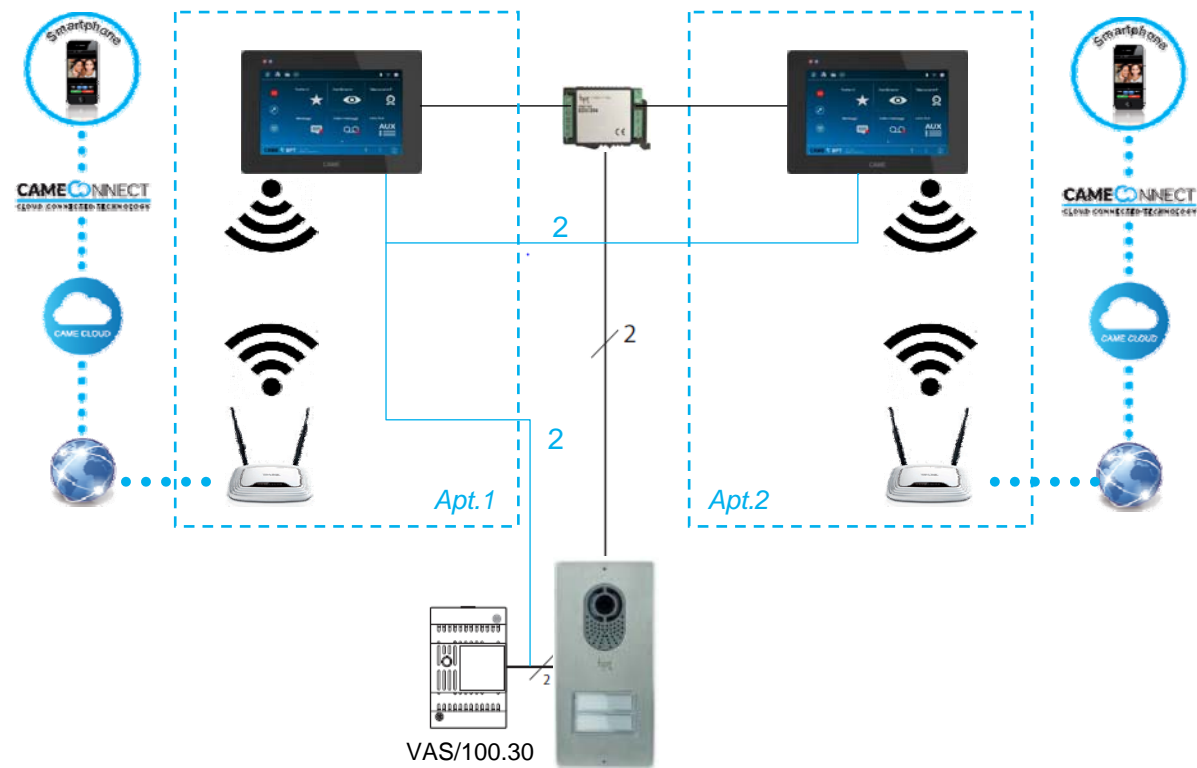
Functional Schemes

Installation Example, X2+Wi-Fi

Multi-dwelling, single monitor per apartment connected to CameConnect.

Local power supply *via VAS/101 mandatory for each XTS 7*

Up to 4 Apps *per apartment*

VAS/101

VAS/101

VAS/101

X1 RISER (from VA/01, entry panel or VA/08)

Functional Schemes
Installation Example, 7'' IP+Wi-Fi (1/2)

Single-family kit, MTMV/IP connected to CameConnect.

Up to 20 devices *per apartment. No need to activate Wi-Fi on XTS (redundant)*
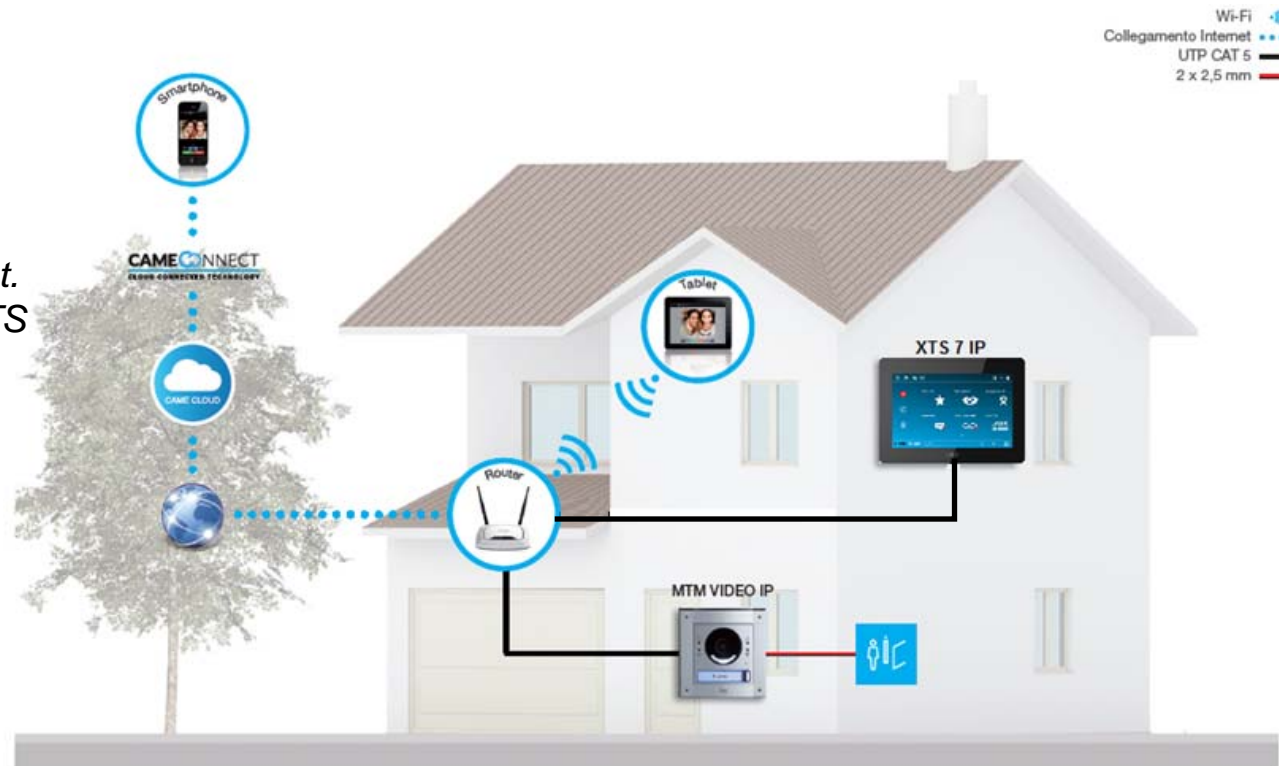
Functional Schemes
Installation Example, 7'' IP+Wi-Fi (2/2)

Single-family kit, single monitor connected to CameConnect

__Wireless intercom!__

Up to 20 devices *per apartment.*

[the solution is suggested if the monitor is close to the Wi-Fi AP and the Wi-Fi signal detected by the XTS is very good]

Wi-Fi
Collegamento Internet ····
UTP CAT 5 ▬▬
2 x 2,5 mm ▬▬

Smartphone

CAMECONNECT
CLOUD CONNECTED TECHNOLOGY

CAME CLOUD

Tablet

XTS 7 IP
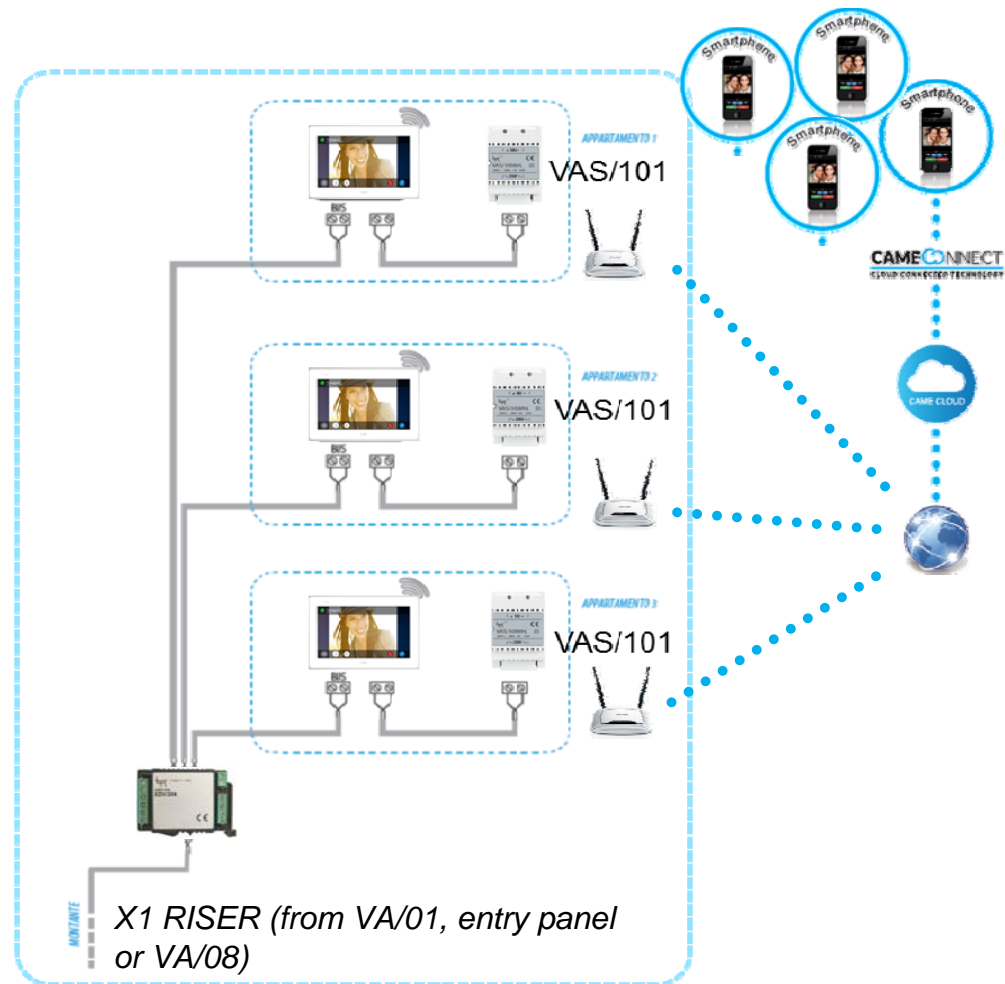
Router

MTM VIDEO IP
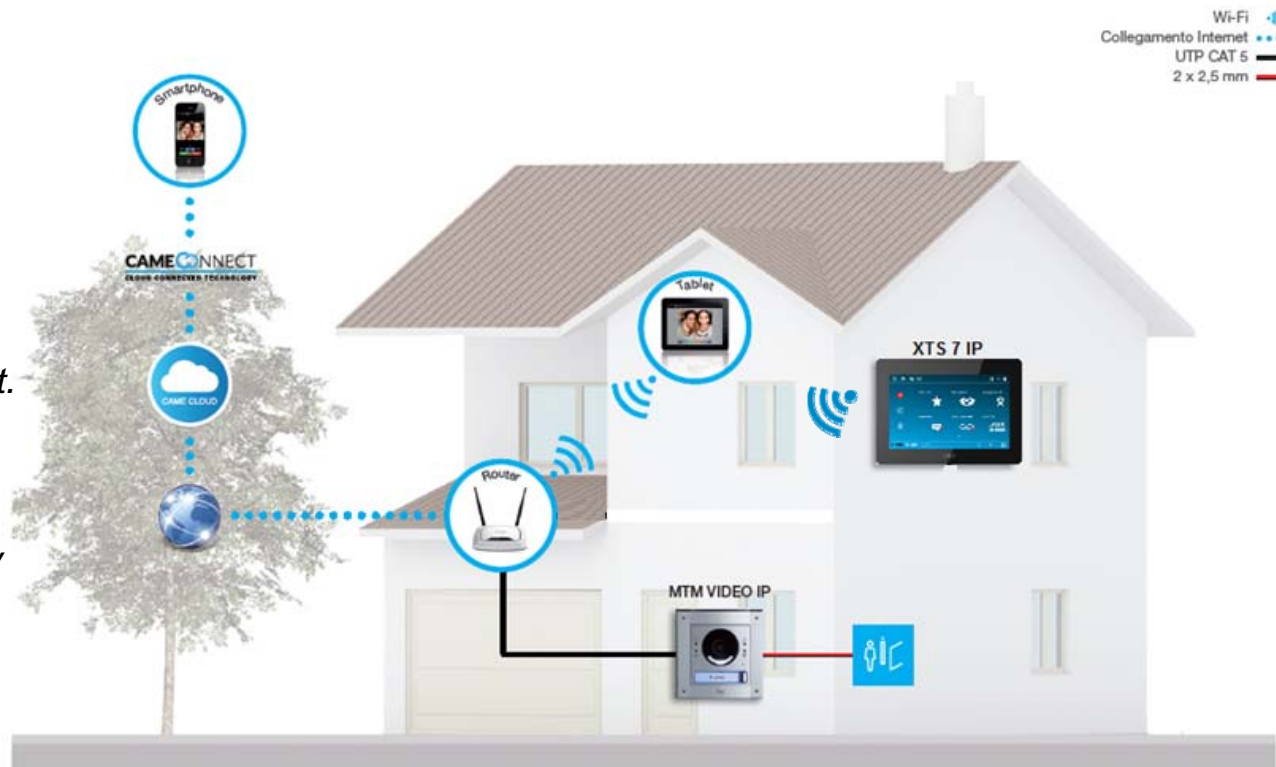
Functional Schemes
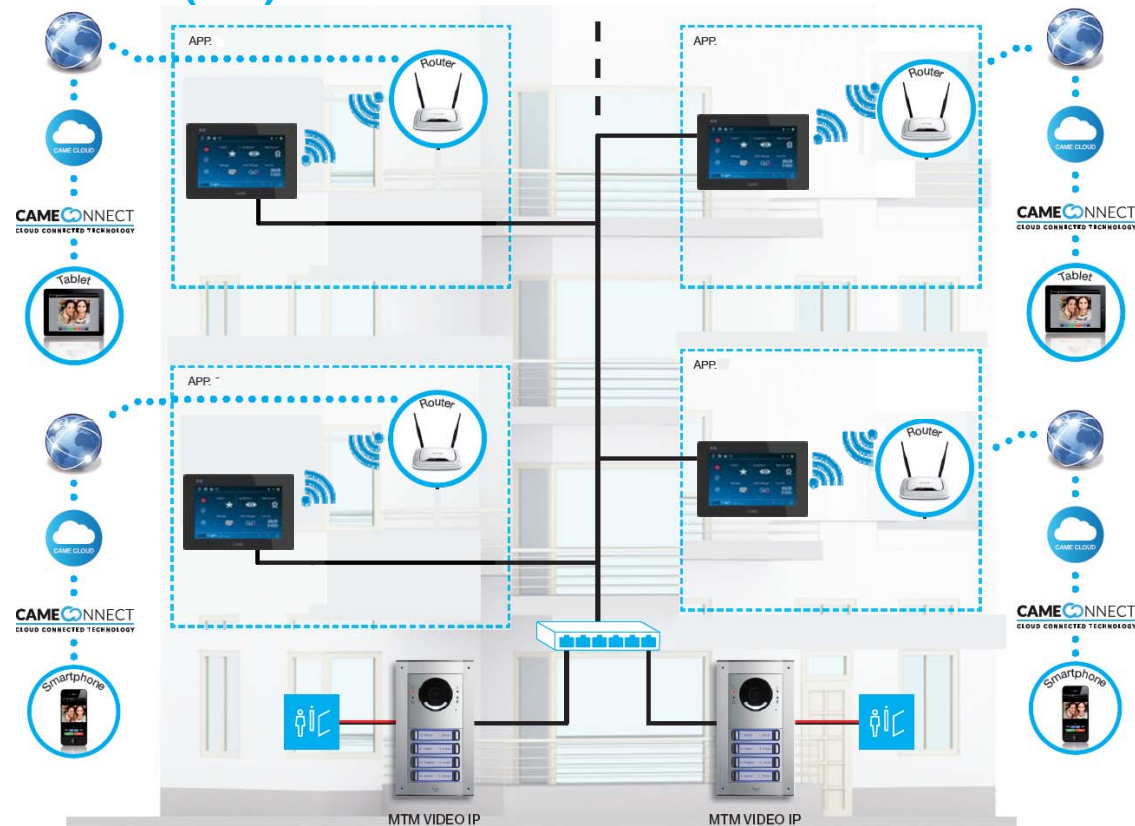## Installation Example, 7'' IP+Wi-Fi (1/2)

Multi-dwelling, single monitor per apartment connected to CameConnect

Up to 20 devices per apartment
among monitors & Apps

MTM VIDEO IP   MTM VIDEO IP

Functional Schemes

Installation Example, 7'' IP+Wi-Fi (2/2)

3 monitors in a single apartment:

-*XTS 7IP* **1** *the Master*

-*XTS* **2** **3** *d APPs are Slaves*

-**_Up to 20 devices_** *in simultaneous ring:*

- *Max 5* with *Video preview (including the Master), the others only ring*

- *If the call is answered by an «in ring audio» device,* ***it gets the audio/video call***

-***Intercom call from App*** *to monitors allowed*

Switch POE

Common LAN

XTS 7 IP-WiFi

1

XTS 7 IP-WiFi

2

XTS5IP

3 CALL

WiFi

ROUTER
LAN WiFi

Smartphone
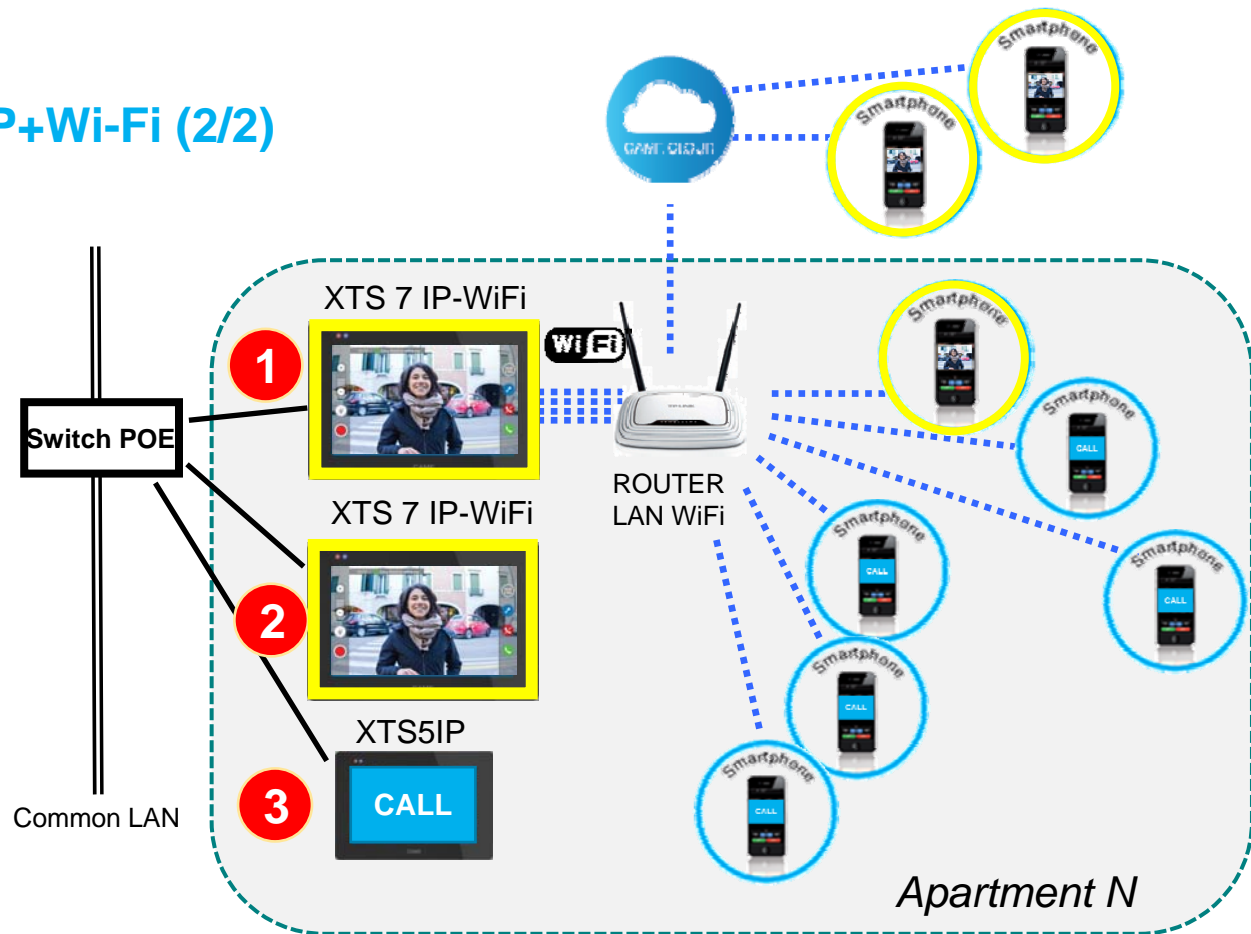
Apartment N

Functional Schemes
Installation Example, 5'' IP

Single-family kit
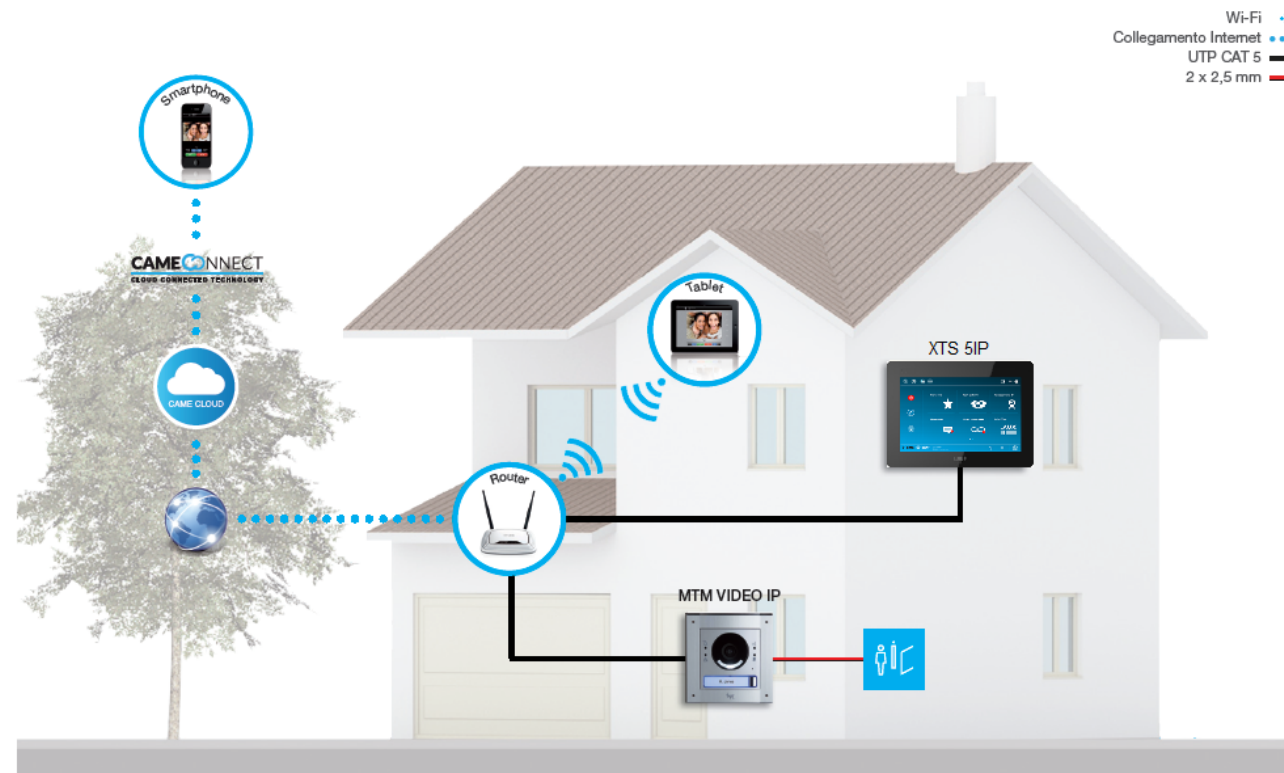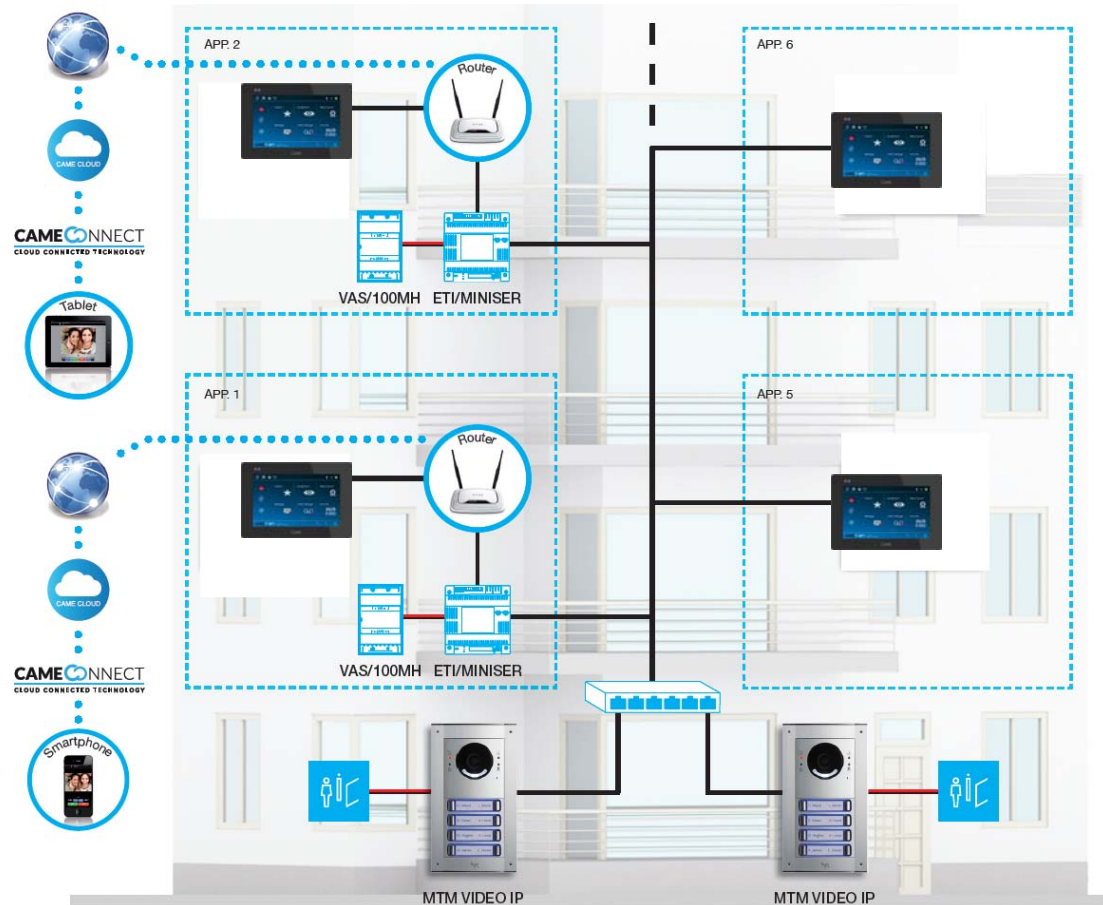
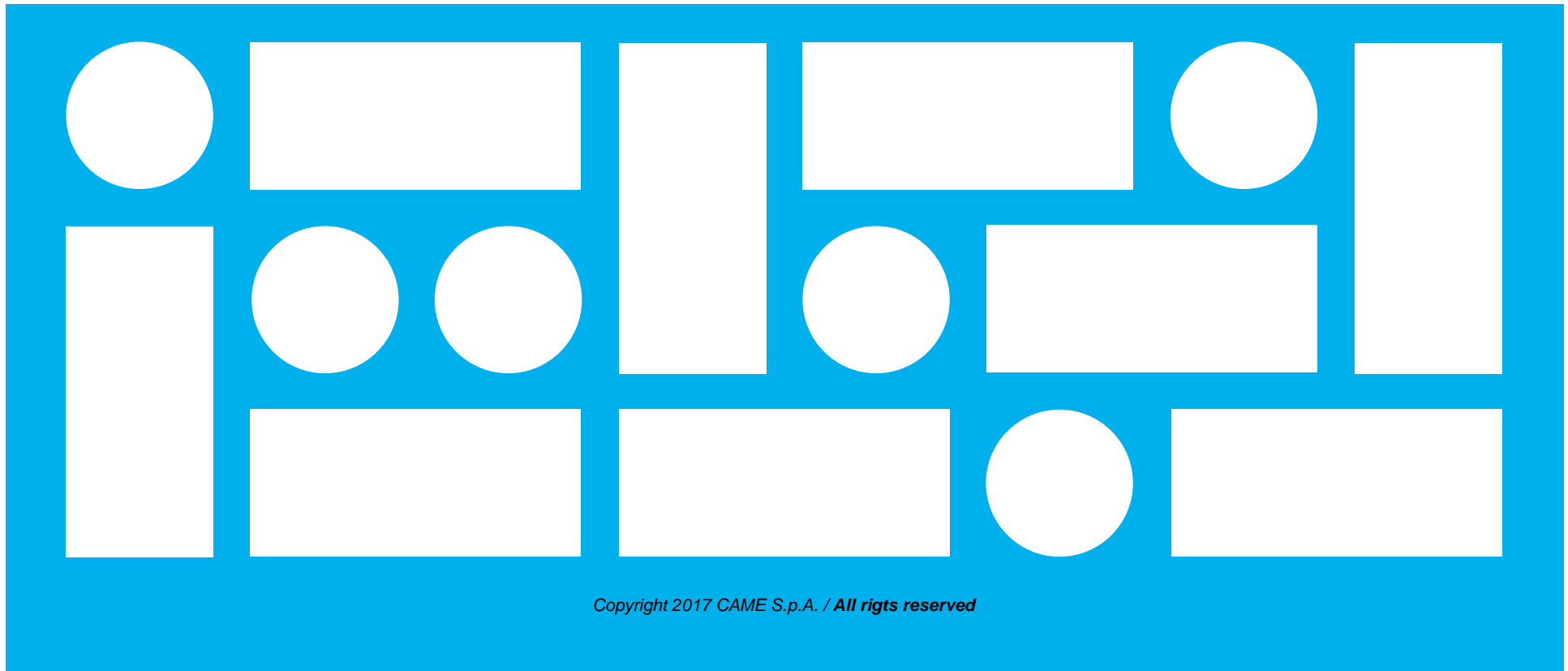*Connection to CameConnect*

via serverless entry panel.

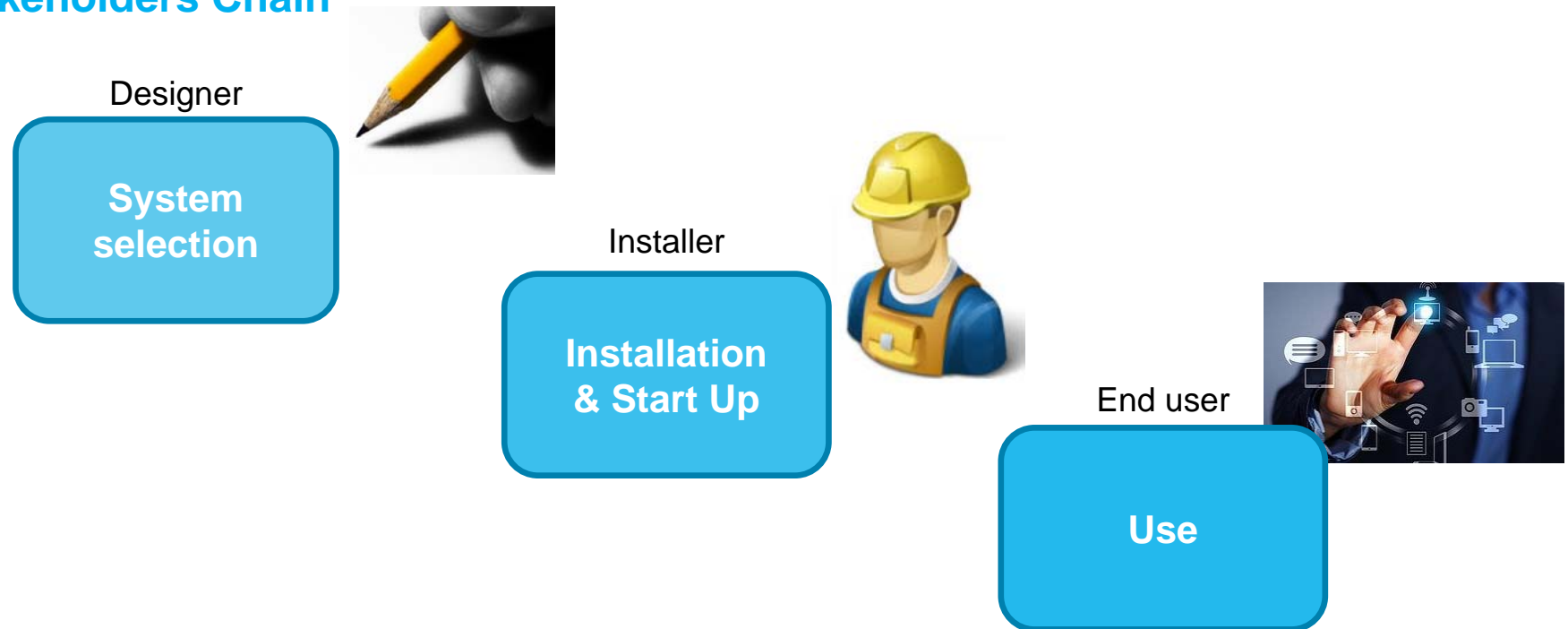## Functional Schemes
Installation Example, 5'' IP

Multi-dwelling, single monitor

per apartment, connection to

CameConnect via

ETI/miniSER

3. VALUE PROPOSITION

Value Proposition
Stakeholders Chain

Designer

System selection

Installer

Installation & Start Up

End user

Use

Value Proposition
System selection

- **Wide range of models**, IP or 2-wires with Wi-Fi

- Sleek design and **customizable user interface**

- **Compatible** with existing CAME-BPT systems

- Up to date technology with **Full Touch Screen display + Wi-Fi**

- Compatible with **IP CCTV** system

- 7'' versions **can compete** with existing Wi-Fi monitors (Bticino Classe 300X)

Value Proposition
Installation & Start Up

- **Ease of replacement** on retrofits (XTS 7)

- **Fast installation** thanks to magnets

- **Wireless installation option**

- Plenty of configuration options with PCS/XIP software and **UI Creator** NEW!

- Complete **set of accessories** for easy-installation (back-box for masonry and plasterboards, table mount)

Value Proposition
End user

- Latest **tablet-like** user experience

- **Never miss a call** even remotely

- **Remote management** by mobile device:
  - ✓ open the door
  - ✓ switch on the lights
  - ✓ monitor your cameras
  - ✓ consult the video voicemail
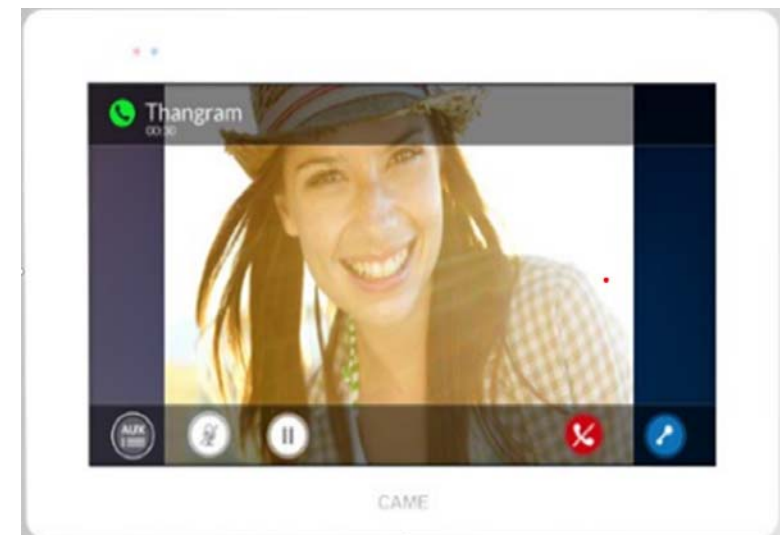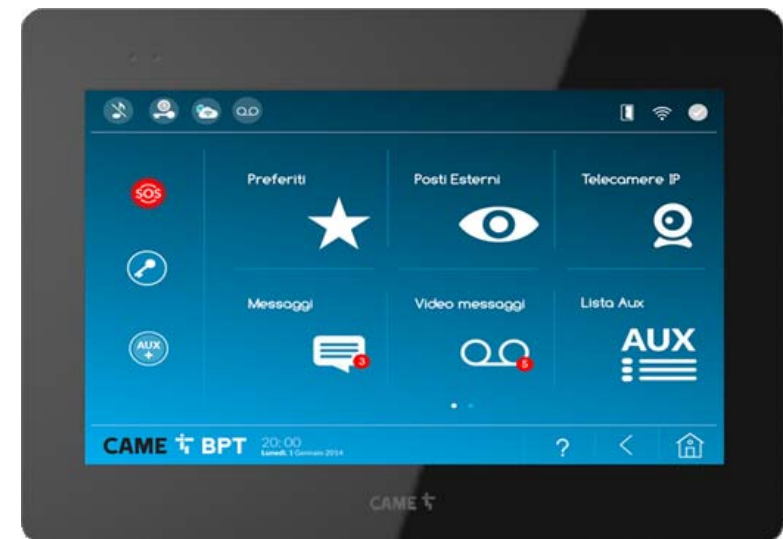 - ✓ call your house

Value Proposition
Functions, 7'' X2+Wi-Fi

New special features:

• **Full touch screen display with <u>Moth-Eye</u> anti-reflective tecnology**

• **Simple smart Graphical User Interface (GUI)**

• **Wi-Fi on board to connect to the router**

• **CameConnect management - 4 mobile devices support**

• **Video voicemail (100 messages)**

• **Automatic door-opening**

Value Proposition
Functions, 7'' IP+Wi-Fi

New special features:

- **Full touch screen display with <u>Moth-Eye</u> anti-reflective tecnology**

- **Simple smart Graphical User Interface (GUI)**

- **Customizable UI**

- **Wi-Fi on board to connect to the router**

- **CameConnect management - 19 devices support**

- **Full Text messaging (receive and send) with chat-style management ***

- **Configurable AUXs (re-naming)**

- **Video voicemail (100 messages)**

- **Automatic door-opening**

*Note: IP360 system feature. Not available for product launch. Availability TBD

Value Proposition
Functions, 5'' IP

New special features :

•**Full touch screen display with <u>Moth-Eye</u> anti-reflective tecnology**

•**Simple smart Graphical User Interface (GUI)**

•**Customizable UI**

•**Full Text messaging (receive and send) with chat-style management ***

•**Configurable AUXs (re-naming)**

•**Video voicemail (100 messages)**

•**Automatic door-opening**
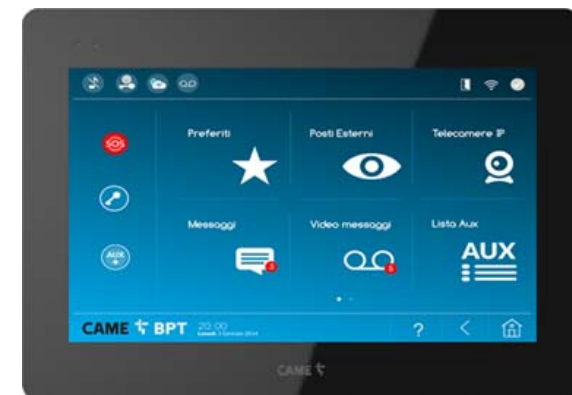
*Note: IP360 system feature. Not available for product launch. Availability TBD

4. APPS AND INTEGRATION
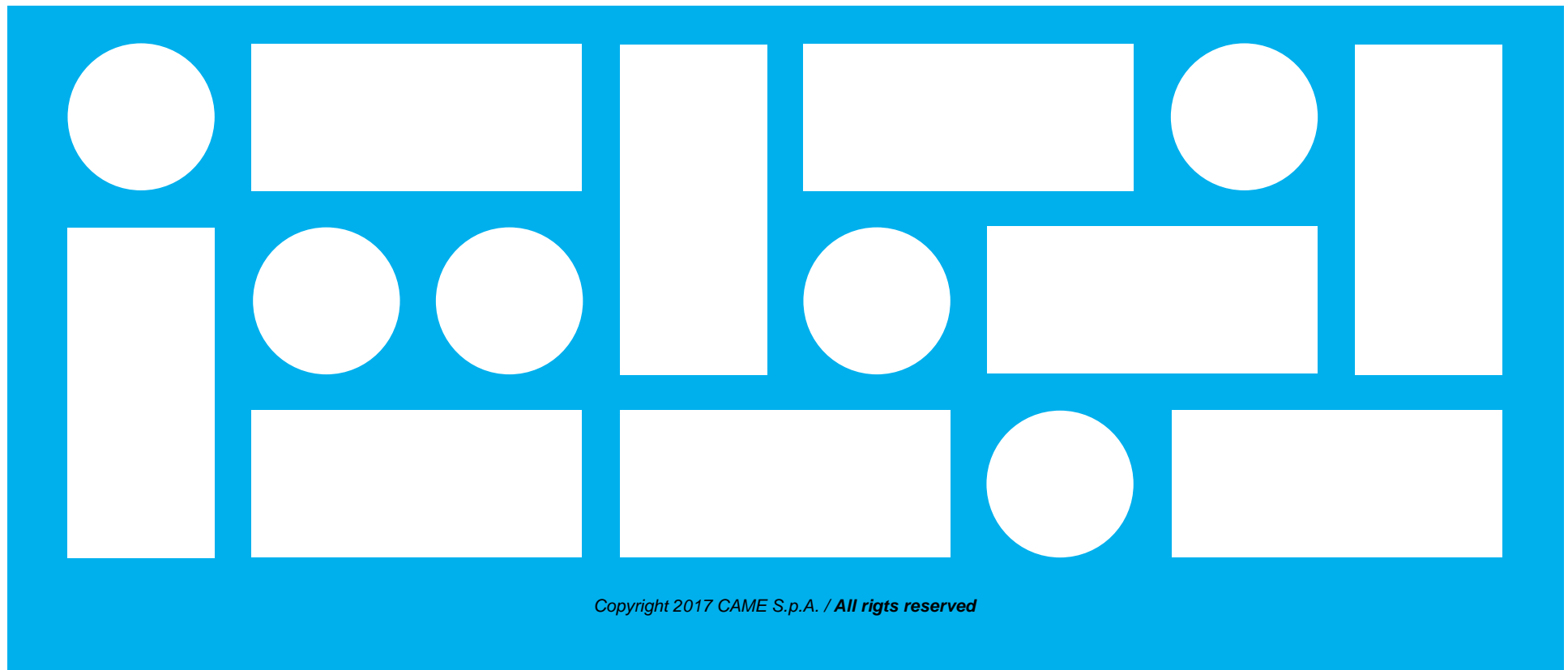
Apps
New VideoEntry App for iOS
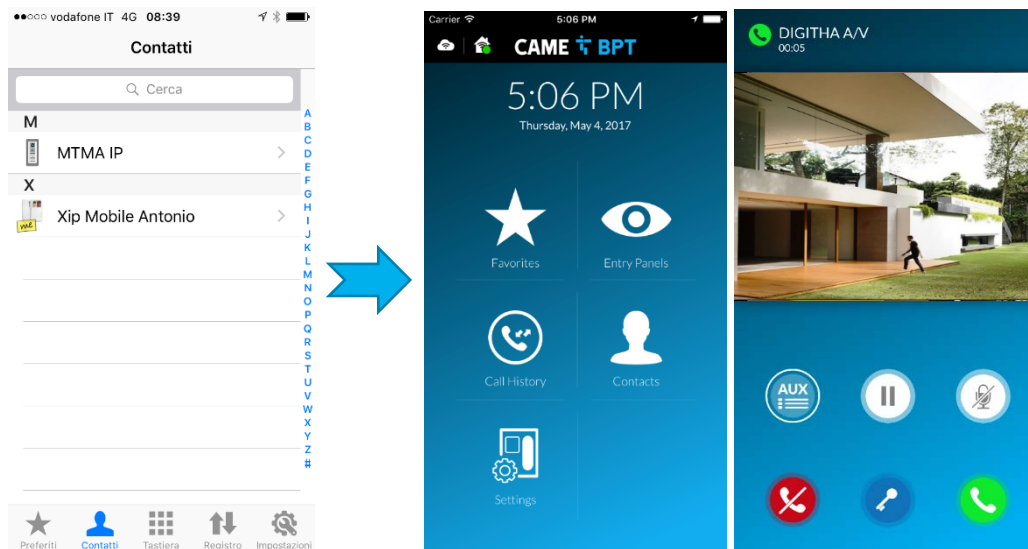
Main Features:

- Greatly **improved look-and-feel and user experience** both for iPhone and iPad vs old XipMobile App

- **Family feeling with XTS monitor GUI**

- **Fully support of iOS >= 10**

- Support of new iOS **PushKit notifications** for waking up the phone when a call is received and **reducing battery consumption**

Apps
New VideoEntry App for iOS

Home page

Entry Panel call

Contacts
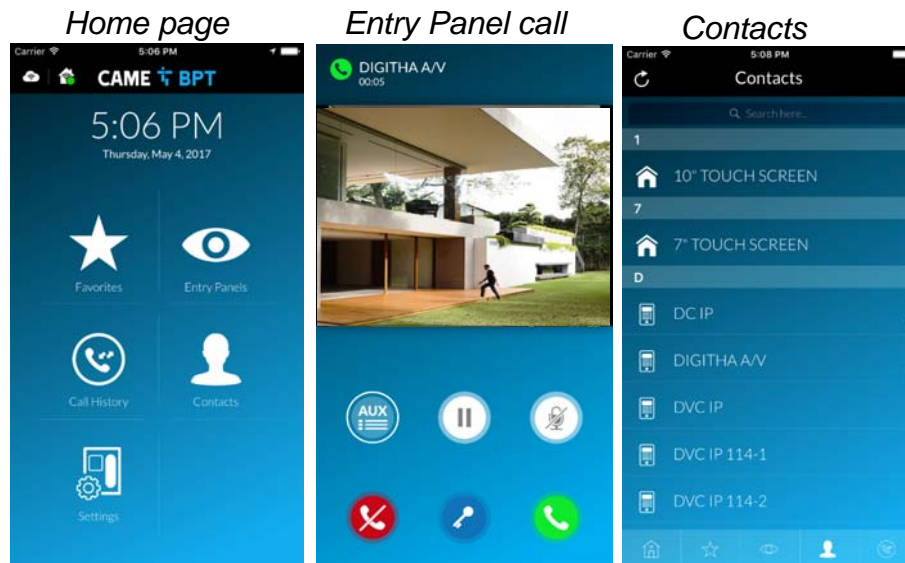
Functionality:

•**manage the video entry system** while being home or away;

•**receive audio/video calls** from the entry panel or porter;

•**open the door** or turn on the lights even from a remote location:

•**monitor** your system's entry panel video camera

•communicate with other receivers connected to the system;

•manage favorite **contacts lists**, logs of incoming, outgoing and missed calls.

Apps
XTS 7 and App

- XTS 7 (X2 and IP versions) **fully support the new iOS App** and the connection to the Cloud

- Apps are managed natively directly by the monitor. It is **not possibile to add other licenses** to the monitor

- Limits:

  - X2 system: **4 apps maximum**. If there are more XTS 7 monitors in the apartment the master monitor **ONLY** manages the CameConnect link

  - IP system: **19 devices maximum managed by the master** (IP monitors and/or Apps)

X2 or IP360 system connection
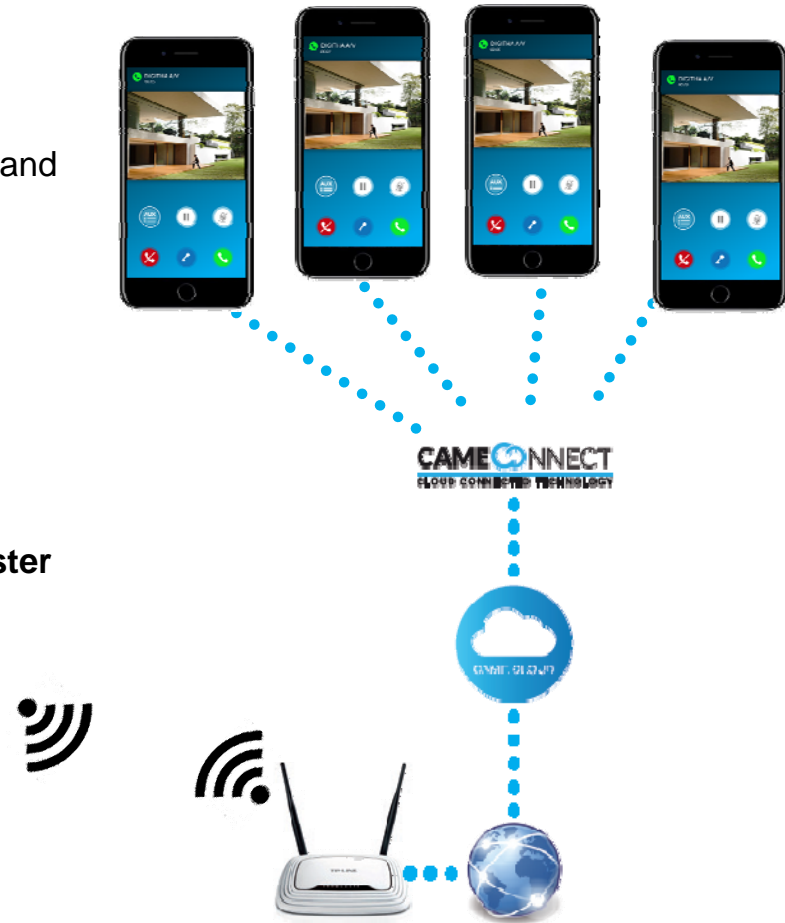
5. COMPETITORS BENCHMARK
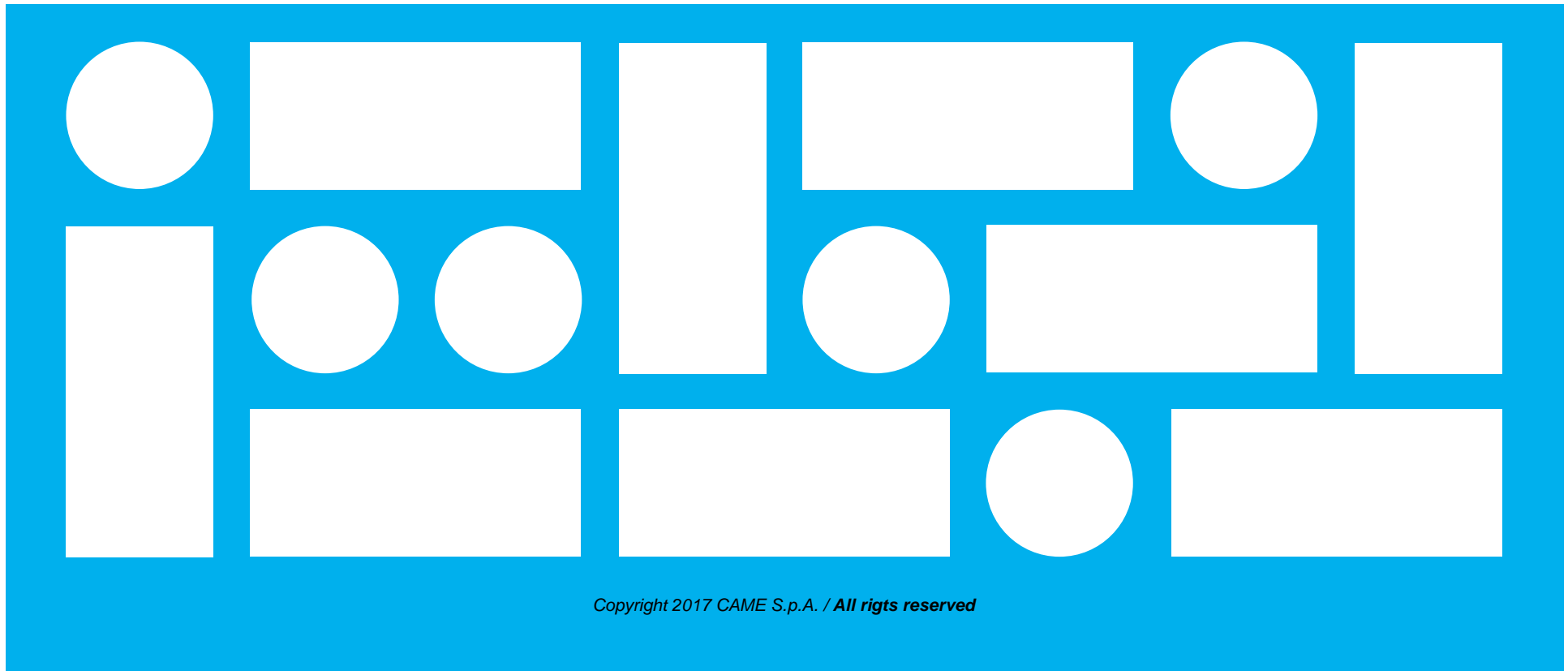
Competitors benchmark

Focus: 7'' X2+Wi-Fi vs Bticino Classe 300X
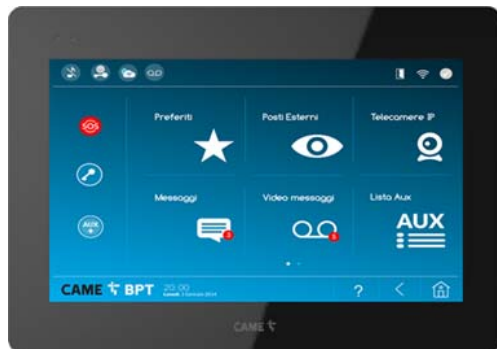
	CAME X2+Wi-Fi	Feature	Bticino Classe 300X
	✓	Capacitive Full touch screen	✗
	✓	1024 x 600 pixels resolution	✗
	✓	Semi-recessed installation	✗
	✓	Wi-Fi on board to connect to the router	✓
	✓	Video voicemail	✓
	✓	Automatic door-opening	✓
	✓	Video recording during call & CCTV	✗
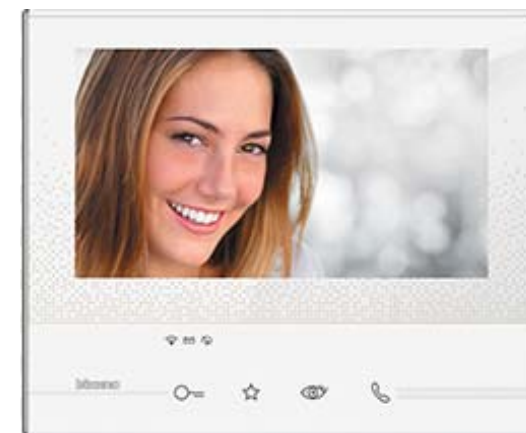
6. MAIN COMPONENTS
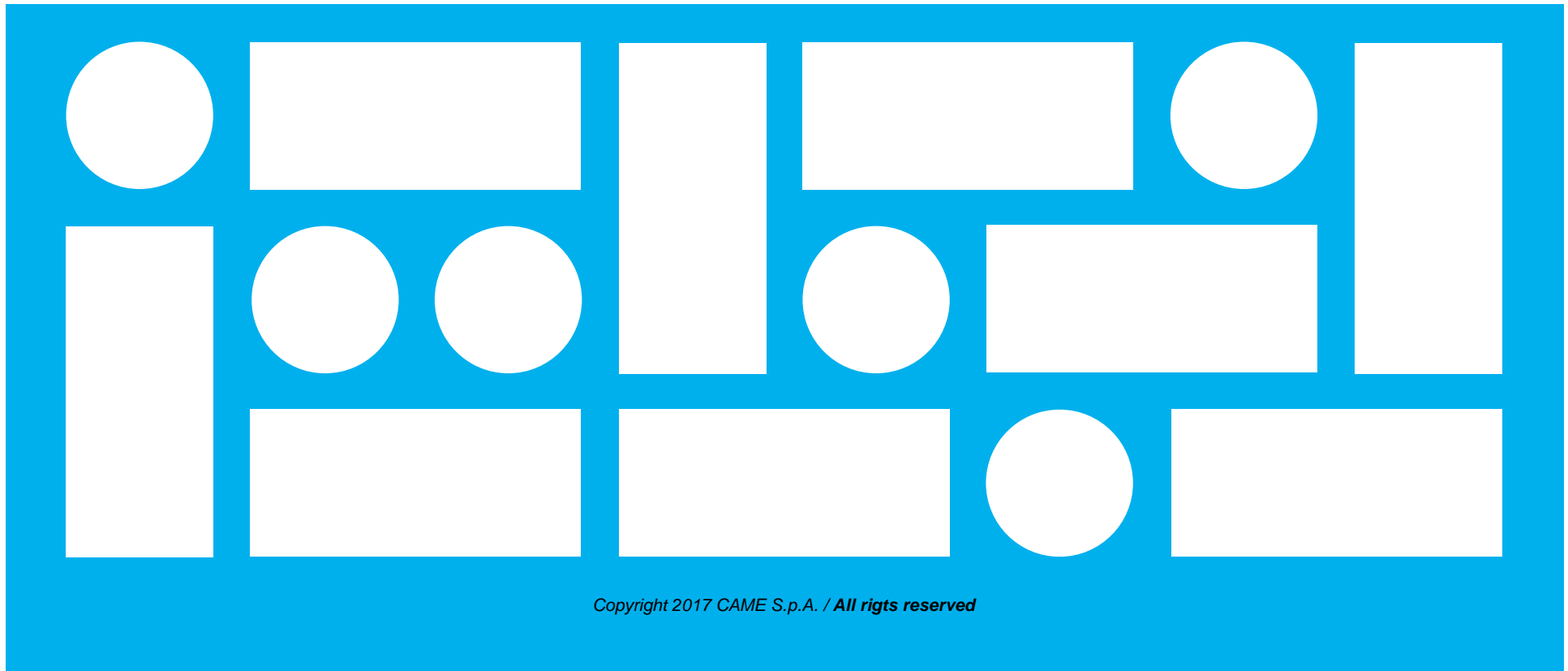
Main Components
Dimensions

Format: LCD 7" -16:9
Resolution: 1024x600

129 mm

185 mm

24 mm

Format: LCD 5" -16:9
Resolution: 800x480

98 mm

138 mm

24 mm
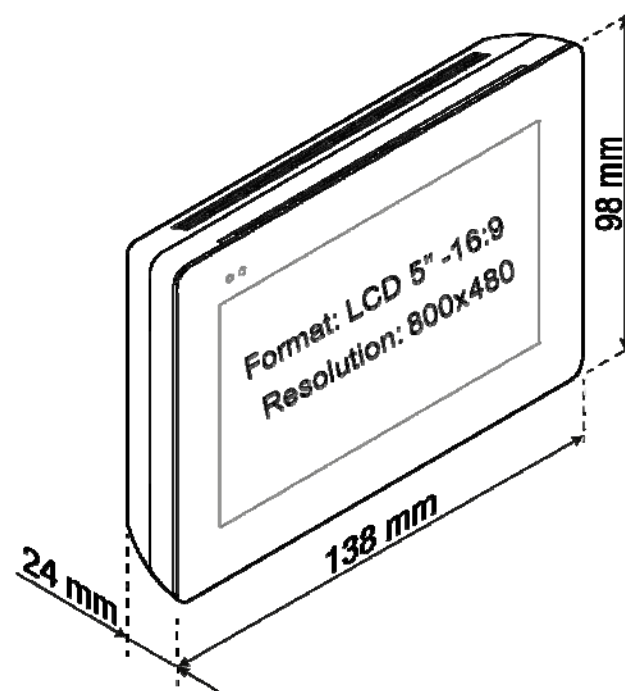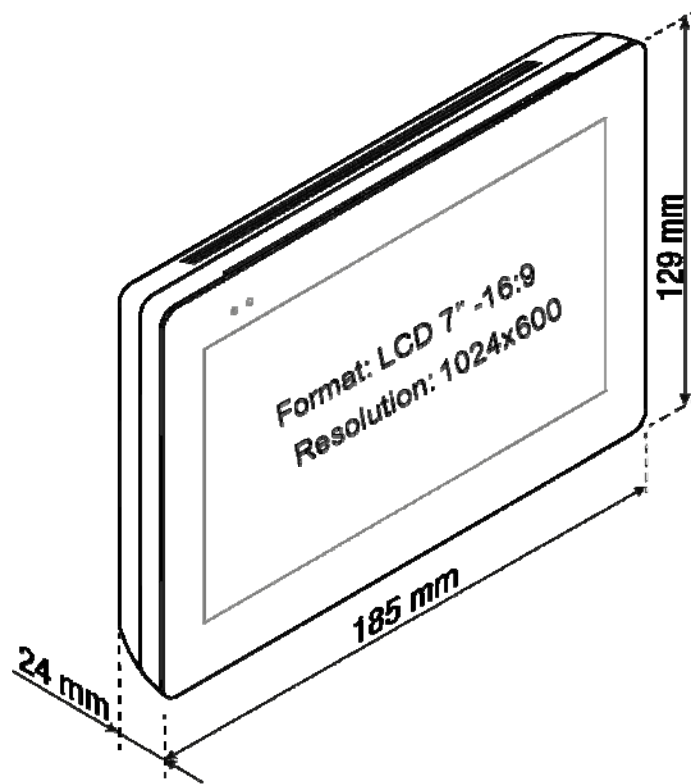
Main Components

Installation modes (1/2)

<table>
<tr><th>WALL</th><th>FLUSH</th></tr>
</table>

24 mm deep

11 mm deep

Main Components
Installation modes (2/2)
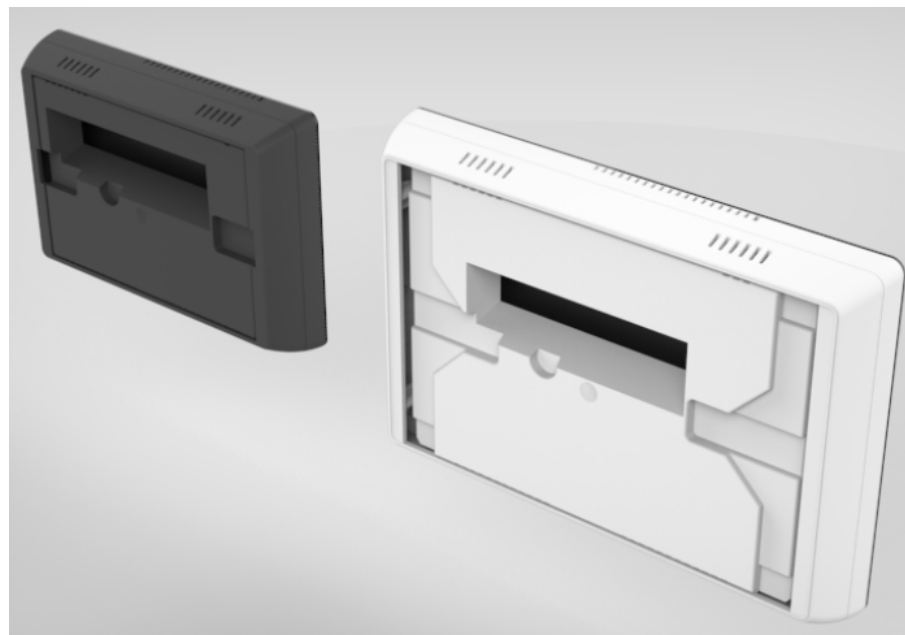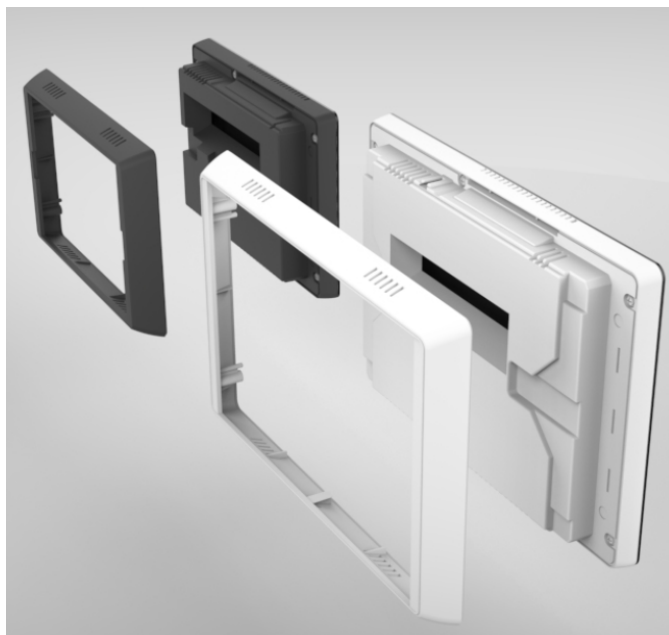
Main Components
Installation: NO SCREWS mounting

magnets

Metallic bracket
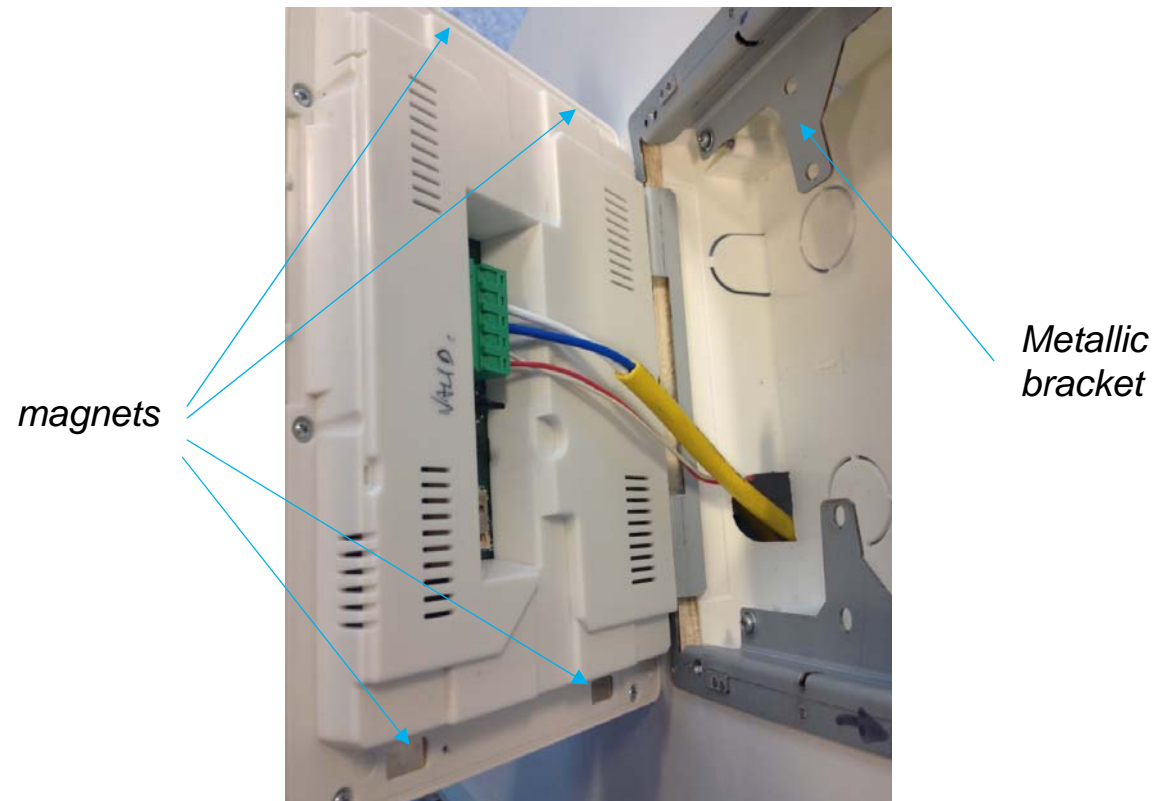
Main Components
Materials and components

Speakers' output

Matt finishing plastic body

Tempered glass (IK04)

microphone
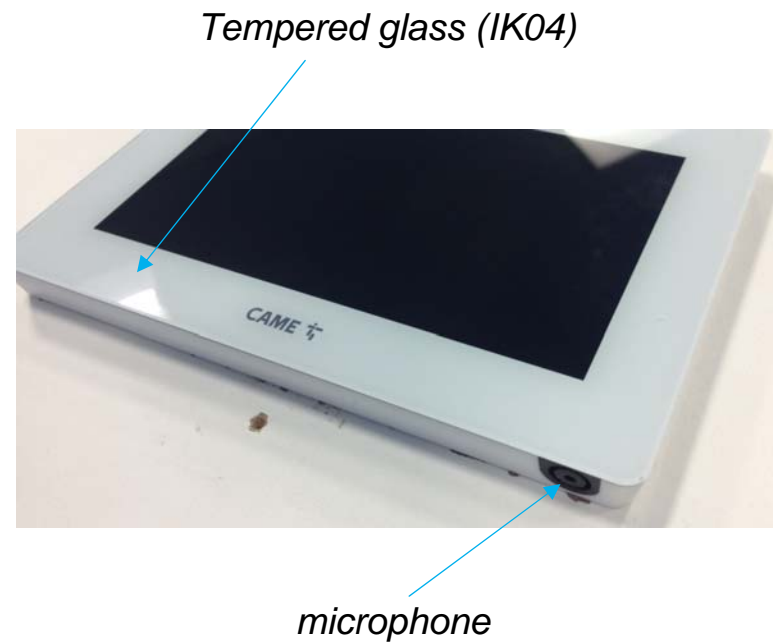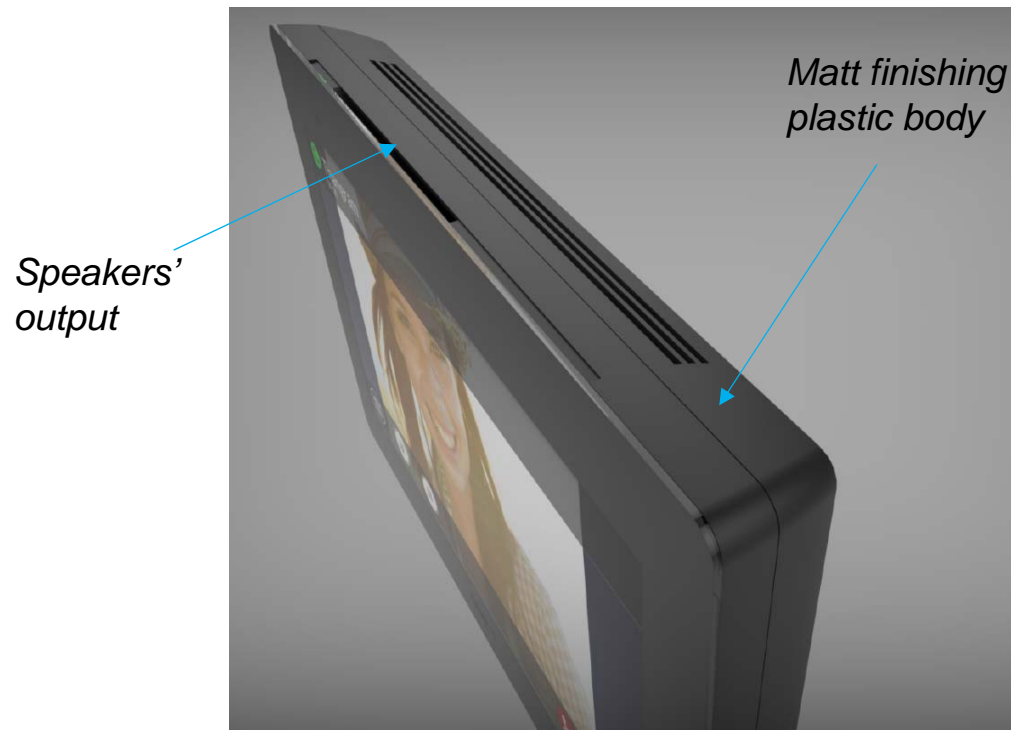
Main Components
Display: Moth-Eye tecnology

REDUCED REFLECTIONS

7. CODES MANAGEMENT

COMMERCIAL DESCRIPTION
How to read it
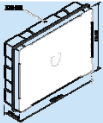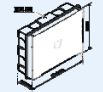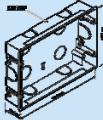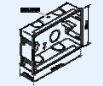
	Display	System	Colour	WiFi on board	Magnetic loop
XTS	"7" = 7in "5" = 5in	" " = X2 "IP" = IP360	"WH" = WHITE "BK" = BLACK	" " = NO "WIFI" = YES ("WF" = YES for BF version ONLY)	" " = NO "BF" = YES

		Product Code	Model	Components included				
				Monitor	Power supply	Inst/user manual	other	Carton box
Monitor	X2	840CH-0030	XTS 7 WH WIFI		❌	✅	Wall support included	
		840CH-0040	XTS 7 BK WIFI		❌	✅	Wall support included	
		840CH-0050	XTS 7 WH WFBF		❌	✅	Wall support included	
	IP360	840CH-0060	XTS 7IP WH WIFI		❌	✅	Wall support included	
		840CH-0070	XTS 7IP BK WIFI		❌	✅	Wall support included	
		840CH-0080	XTS 7IP WH WFBF		❌	✅	Wall support included	
		840CH-0090	XTS 5IP WH		❌	✅	Wall support included	
		840CH-0100	XTS 5IP BK		❌	✅	Wall support included	

kits

ProductCode	Model	Components included					
		Monitor	Entry panel	Power supply	Inst/user manual	other	Carton box
8K40CF-008	XTS 7LVKIT	n.1 XTS 7 WH WIFI	LVC/01	VAS/100.30	✓		
8K40CF-009	XTS 7LVKIT-BF	n.1 XTS 7 WH WFBF	LVC/01	VAS/100.30	✓		
8K40CF-010	XTS 7IPMTMVKIT	n.1 XTS 7IP WH WIFI	MTM VIP	4 PORTS POE switch (XNS04P)	✓		

Accessories

ProductCode	Model	Components included		
		Item	Other	Carton box
840XC-0080	XTS 7SI			multibox
840XC-0090	XTS 5SI			multibox
840XC-0100	XTS 7SIC			multibox
840XC-0110	XTS 5SIC			multibox
840XC-0120	XTS 7KT		CAT5 2m-long connection cable	
840XC-0130	XTS 5KT		CAT5 2m-long connection cable	

8. TECHNICAL DATA
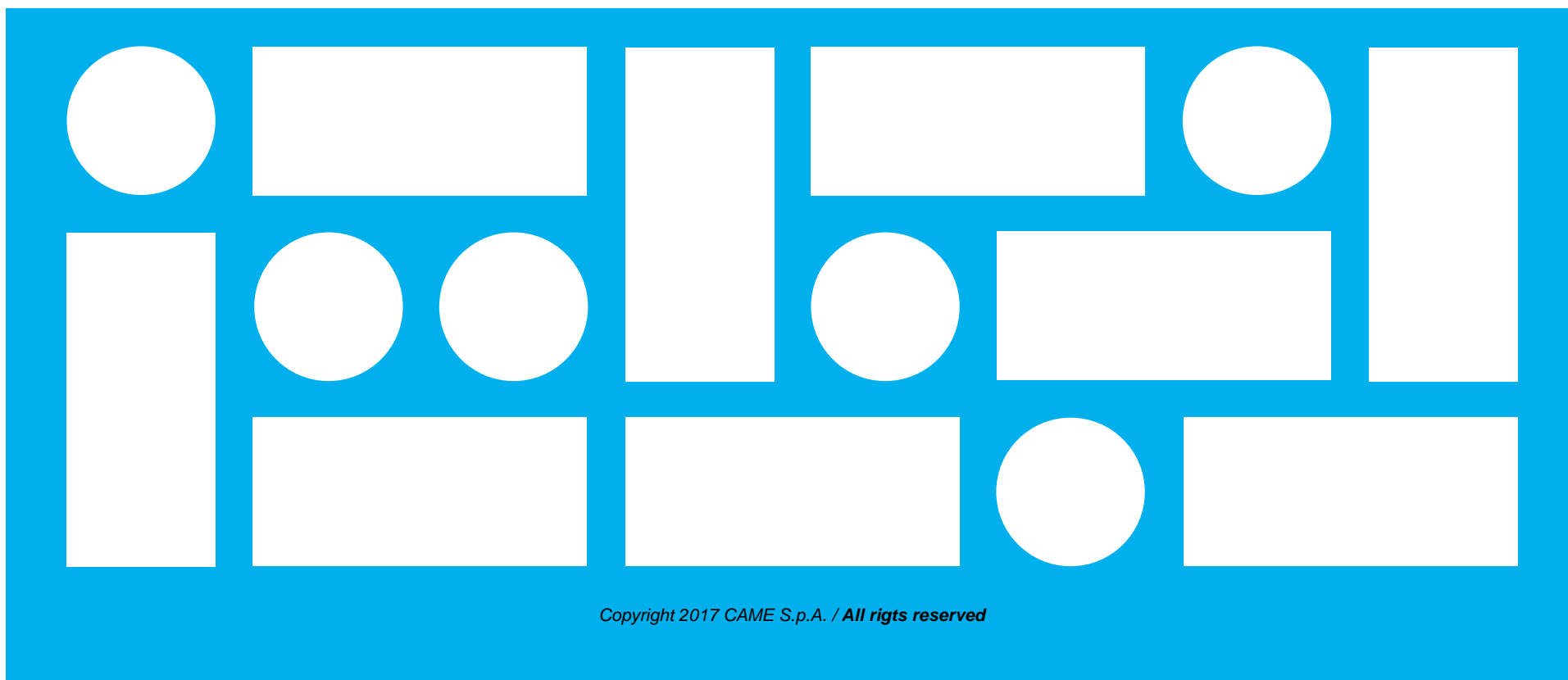
Technical datas

	XTS 7IP WiFi	XTS 5IP	XTS 7 WiFi
Dimensions (L x h x d mm)	185 x 129 x 24	185 x 129 x 24	138 x 98 x 24
WI-FI	Yes	-	Yes
Wireless standard	IEEE 802.11b/g/n	-	IEEE 802.11b/g/n
Ethernet port (RJ45)	Yes	Yes	No
PoE	Yes - IEEE 802.3af-PD	Yes - IEEE 802.3af-PD	No
X1 interface	-	-	Yes
Local power supply	Yes	Yes	Yes
Local call input	Yes	Yes	Yes
Alarm input	Yes	Yes	Yes
Display touch screen	Yes	Yes	Yes
Capacitive touchscreen	Yes, Moth-Eye technlogy	Yes, Moth-Eye technlogy	Yes, Moth-Eye technlogy
Risolution (pixels)	1024x600	800x480	1024x600
Audio half/full duplex	full duplex	full duplex	half duplex
Video voice mail	Yes, 100 messages-10sec-	Yes, 100 messages-10sec-	Yes, 100 messages-10sec-
Wall Installation (depth)	Yes, 24 mm	Yes, 24 mm	Yes, 24 mm
Flush installation (depth)	Yes, 11 mm	Yes, 11 mm	Yes, 11 mm
Table installation	Yes	Yes	Yes

THANKS FOR YOUR ATTENTION

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